

## Overview

Curvature carries the full range of pre-owned Cisco hardware, providing customers deeply-discounted equipment matched with speed, service, and quality.

## Customer Challenges

Whether you are in a business or technical role, below are some of the common needs and pain points we solve.

Customer Need   Pain Point	Business	Technical
Products unavailable due to EoL or EoS announcement	✓	✓
Lack of time to work with manufacturer on quotes	✓	
Poor customer service from manufacturer or other hardware distributors	✓	✓
Long lead times delaying projects	✓	✓
Limited budget to upgrade		✓
No flexible options other than to replace the entire system		✓

## Business Benefits

- Match existing infrastructure
- Free up resources and capital to reinvest in other projects that require state-of-the-art or current technology
- Extend the life of your network
- Lower total cost of ownership
  - Realized value from assets
  - Push out depreciation cycle
- Time savings
- Solutions architects, engineers, and product experts available for consultation
- Deep discounts
- Reliable, high-quality products

## Key Features

Includes	Optional
<ul style="list-style-type: none"><li>• Like-new, high-quality and reliable equipment</li><li>• Tested, configured and ready for plug-and-play</li><li>• Compatibility – Legacy, previous and current generation</li><li>• Lifetime warranty</li></ul>	<ul style="list-style-type: none"><li>• Expedited shipping</li><li>• Remote configuration</li></ul>

## Differentiation

- **Superior Technical Skills** – 800+ technicians worldwide, 30+ years in the business, and a wealth of knowledge to solve complex technical issues.
- **Global Inventory** – \$40M in inventory, most products ship in 24 to 48 hours.
- **Global reach** – Offices, engineers, and supply chain globally, we are able to support companies in most countries.
- **High Quality** – Extensive testing procedures, ensuring all equipment has a lower failure rate than brand-new hardware.
- **TL9000 Certified Quality Management System**
- **Customer Service** – 100% customer-focused. Quote turn-around in 30 minutes. Most products shipped same day.

## Supported Product Lines

### Switches

#### Cisco LAN Access Switches

2960, 2960C, 2960G, 2960S, 2960X, 2960XR, 3560, 3560E, 3560G, 3560X, 3560V2, 3650, 3750, 3750E, 3750G, 3750X, 3750V2, 3850, 4500

#### Cisco LAN Core & Distribution Switches

3850, 4500, 4500-X, 6500-E, 6800

#### Cisco Data Center Switches

4948, 4948E, 4900M, 4500-X, Nexus 2000, 3000, 5000, 7000, 9000

### Routers

#### Branch

ISR 800, 1800, 2800, 3800, 1900, 2900, 3900, 3900E, 4300, 4400

#### Core

7200, 7600, ASR900, ASR901, AS903, ASR1000

#### Service Provider

ASR9000, CRS-1, ESR10000, GSR12000

### Wireless

#### Access Points

AP1100, AP1200, AP1500, AP1600, AP1700, AP1800, AP2600, AP2700, AP2800, AP3600, AP3700, AP3800

#### Controllers

CT2504, CT5508, CT5520, CT5760