

## Customer

**Senior IT Project Manager**  
for a cloud hosting telecommunications company



## Situation

**Company was experiencing significant financial pressures due to drop in stock value.**

To reduce operating expenses, the senior leadership began looking for opportunities to reduce costs and improve efficiencies in their IT infrastructure and data centers.



## Customer Need

**The IT team was looking for one resource who would be a true partner,** with the critical experience and resources to fully own the planning and implementation of multiple physical equipment moves under an aggressive timeline.



## Curvature Solution

Curvature's team facilitated multiple physical migrations, from "green light to green light."



## Results

**The customer reduced their number of data centers from eight to two in 12 months, saving an estimated \$10M in OpEx.**

